

# The 4:2 Formula

By Jeff Shore

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### **Jeff Shore | Facebook -**

Jeff doesn't just teach you how to sell, he Jeff Shore has trained over 10,000 real estate pros how to The 4:2 Formula Academy | August

<https://www.facebook.com/JeffShoreCommunity>

### **Jeff Shore | Nebraska Broadcasters Association | -**

View Jeff Shore's business profile as Sales Coach at Nebraska This profile was last updated on 2/4/14 and contains contributions from the

<http://www.zoominfo.com/p/Jeff-Shore/-2109838567>

### **Books by Jeff Shore (Author of Be Bold and Win the -**

Books by Jeff Shore. New York Times bestselling author of The Fred Factor by Jeff Shore 4.31 of 5 stars 4.31 avg The 4:2 Formula by Jeff Shore 3.0 of 5 stars

[http://www.goodreads.com/author/list/932339.Jeff\\_Shore](http://www.goodreads.com/author/list/932339.Jeff_Shore)

### **Jeff Shore - The 4: 2 Formula: How to Get People -**

The 4:2 Formula: How to Get People Off the Fence and Into a Home is now available as an audiobook! The MP3 format is ready to download today. Or you

<https://www.facebook.com/JeffShoreCommunity/posts/445021655559420>

### **Jeff Shore - YouTube -**

Jeff Shore has been an expert in new Jeff has guided executives and sales teams in large and small companies The 4:2 Formula Academy - Duration

<http://www.youtube.com/user/JeffShoreTraining>

### **Lasso Webinar with Jeff Shore: Be BOLD. Sell Big -**

Lasso Webinar with Jeff Shore: Be BOLD. Sell Big. Share This Page. Blog; Webinars; and "The 4:2 Formula: Getting Buyers Off the Fence and Into A Home."

[http://www.lassocrm.com/be\\_bold\\_sell\\_big](http://www.lassocrm.com/be_bold_sell_big)

### **The 4: 2 Formula Academy with Ryan Taft - -**

The 4:2 Formula Academy with Ryan Taft The 4:2 Formula Academy with Amy O'Connor Jeff Shore and his team deliver hard-hitting,

<http://www.eventbrite.com/e/the-42-formula-academy-with-ryan-taft-tickets-15999209065>

### **Jeff Shore's Page - CheckSwing -**

Jeff Shore's Page on CheckSwing. Search. Join CheckSwing! Sign In; CheckSwing. The Premier Baseball Social Network for Players, Coaches, Scouts, and Umpires. Main; My

<http://www.checkswing.com/profile/JeffShore>

### **Jeff Shore on Twitter: "Proud to announce the -**

Jeff Shore @jeffshore May 17. Proud to announce the launch of The 4:2 Formula Academy! When you tweet with a location, Twitter stores that location.

<https://twitter.com/jeffshore/status/600078599044075521>

### **Jeff Shore Celebrity | TVGuide.com -**

Get the latest Jeff Shore News, Bio, Photos, Credits and More for Jeff Shore on TVGuide.com.

<http://www.tvguide.com/celebrities/jeff-shore/692945>

### **The 4: 2 Formula Academy with Amy O'Connor | -**

The 4:2 Formula Academy with Amy O'Connor | Canada \$\$\$\$ \$\$\$\$ \$\$\$\$ Skip Main Navigation. Search for events. Browse Jeff Shore and his team deliver hard-hitting,

<http://www.eventbrite.com/e/the-42-formula-academy-with-amy-oconnor-canada-tickets-17836925725>

### **Be BOLD. Sell Big. Upcoming Lasso Webinar with -**

and The 4:2 Formula: Getting Buyers Off the Fence and Into A Home. To hear more from Jeff, Lasso Webinar with Real Estate Sales Expert Jeff Shore

<http://www.lassocrm.com/blog/be-bold-sell-big-lasso-webinar-with-real-estate-sales-expert-jeff-shore/>

### **Jeff Shore Minor League Statistics & History | -**

Mobile Site You Are Here > BR Home > Minor Leagues > Players > Jeff Shore Minor website ever created, Baseball 2: 4: 1: 1989: 23: 0.7: Port Charlotte: FLOR: A

<http://www.baseball-reference.com/minors/player.cgi?id=shore-001jef>

### **Tough Market New Home Sales book | 0 available -**

Tough Market New Home Sales by Shore Jeff starting at \$9.03. Tough Market New Home Sales has 0 available edition to buy at Alibris. The 4: 2 Formula

<http://www.alibris.com/Tough-Market-New-Home-Sales-Shore-Jeff/book/24508837>

### **Jeff Shore | Sales Speaker | Executive Speakers -**

To book sales speaker Jeff Shore call Executive Jeff has guided executives and sales teams in Mastering 21 Tough Sales Challenges and The 4:2 Formula:

[http://www.executivespeakers.com/speaker/Jeff\\_Shore](http://www.executivespeakers.com/speaker/Jeff_Shore)

### **Retreats | Being Without Self -**

This New Year Retreat with Jeff Shore will be held at the Immaculate Heart of Mary Spirituality Center near Philadelphia, Pennsylvania.

<http://beingwithoutself.org/retreats/>

### **The 4:2 Formula: Jeff Shore: 9780988491502: -**

The 4:2 Formula [Jeff Shore] on Amazon.com. \*FREE\* shipping on qualifying offers. Something in your clients' lives isn't working for them right now and they need a fix.

<http://www.amazon.com/The-4-Formula-Jeff-Shore/dp/0988491508>

### **Dr. Jeffrey M. Shore, MD - Norwood, PA - -**

Have you recently visited Dr. Shore? Be the first to evaluate Dr. Shore by taking our Patient Satisfaction Survey. Your feedback will help other patients make

<http://www.healthgrades.com/dentist/dr-jeffrey-shore-2b9tg>

### **April 8: Buying the Experience Workshop with Jeff -**

April 8: Buying the Experience Workshop with Jeff Shore | Greater Sales & Marketing Council. Home; About Us. The Buying Formula; Common Cognitive Errors;

<http://greatersmc.com/april-8-buying-the-experience-workshop-with-jeff-shore/>

### **Jeff Shore (Author of Be Bold and Win the Sale) -**

Jeff Shore is the author of Be Bold and Win the Sale (4.31 avg rating, 13 ratings, 2 reviews, published 2013), Being without self (4.20 avg rating, 5 rat

[http://www.goodreads.com/author/show/932339.Jeff\\_Shore](http://www.goodreads.com/author/show/932339.Jeff_Shore)

### **Amazon.com: Customer Reviews: The 4: 2 Formula -**

I read The 4:2 Formula within the first month of my new job as a sales professional, and I will forever be fully indebted to my sales coach for turning me on the Jeff!

<http://www.amazon.com/The-4-Formula-Jeff-Shore/product-reviews/0988491508>

### **Jeff Shore | LinkedIn -**

View Jeff Shore's professional profile on LinkedIn. LinkedIn is the world's largest business network, helping professionals like Jeff Shore discover inside

<https://www.linkedin.com/pub/jeff-shore/5a/223/aab>

### **Real Estate Sales Books | Jeff Shore | Order Books -**

Jeff Shore's real estate sales books equip real estate sales pros with modern sales strategies,

<http://jeffshore.com/real-estate-sales-books/>

### **Shortsighted Responses to a Tough Market by Jeff -**

Shortsighted Responses to a Tough Market by Jeff Shore. Jeff Shore provides new home sales training and is regarded as a top trainer of new home sales agents and

<http://blog.newhomedirectory.com/post/2009/02/Shortsighted-Responses-to-a-Tough-Market-by-Jeff-Shore.aspx>

### **Jeff Shore - \$0k speaking fee - Speakerpedia, -**

Official Speakerpedia profile for Jeff Shore: Jeff started his new career as a sales representative in Northern California where he sold in excess of 500 homes.

<http://speakerpedia.com/speakers/jeff-shore>

### **Jeff Shore - Google+ -**

Jeff Shore. Attended Wesleyan University. 8 followers | 3,324 views. About Posts Photos Videos Reviews. Stream. In his circles. Jeff hasn't shared anything with you.

<https://plus.google.com/102345478185662302542>

### **Edmonton EXPO Centre Jeff Shore -**

April 2, 2014 Edmonton EXPO Centre Jeff Shore Keynote Bold Leadership Given equal measures of intelligence, The 4:2 Formula: Getting Buyers Off the Fence and

<http://www.chbaedmonton.ca/files/2014%20RCIC%20Info%20-%20JEFF%20SHORE.pdf>

### **Jeff Shore - Articles, Businesses and Biography -**

The latest articles written by Jeff Shore you will find only on Entrepreneur.com. Home. Latest; Top 50; How To; Lists; SUBSCRIBE \$1 an issue

<http://www.entrepreneur.com/author/jeff-shore>

### **Jeff Shore | ZoomInfo.com -**

According to Head Coach Jeff [www.komu.com](http://www.komu.com), 3 Oct 2014 . According to Head Coach Jeff Shore, "The

<http://www.zoominfo.com/p/Jeff-Shore/1171723256>

### **Jeff Shore, "The 4: 2 Formula" - Houston Real -**

Feb 10, 2013 Jeff Shore, New Home Sales Consultant Shore Consulting Author of "4:2 Formula" Shannon Register, Broker/Owner of Register Real Estate Advisors and Host of

<http://www.youtube.com/watch?v=XWU1IC2K7j0>

### **The 4: 2 Formula Academy: Customer-Centric Selling -**

The 4:2 Formula Academy is an intensive training and certification program that equips new home sales professionals with a core set of modern selling strategies

<https://jeffshore.leadpages.net/academy/>

### **Jeffrey Shore - IMDb -**

Producer: E! True Hollywood Story. Jeffrey Shore is a producer and production manager, known for E 22 July 2015 2:40 AM, UTC; NEWS. Top News; Movie News; TV News;

<http://www.imdb.com/name/nm0794931/>

### **Jeff Shore - Articles, Businesses and Biography - -**

Jeff Shore. Entrepreneur, Sales Expert and Author; Founder of Shore Consulting . Jeff Shore, of Shore Consulting, is a sought-after sales expert, speaker, author and

<http://www.entrepreneur.com/author/jeff-shore/2>

### **Books: Tough Market New Home Sales (Paperback) by -**

Author: Jeff Shore, Title: Tough Market New Home Sales (Paperback), Publisher: Jeff Shore, Category: Books, ISBN: The 4:2 Formula (Paperback) ~ Jeff Shore:

<http://www.tower.com/tough-market-new-home-sales-jeff-shore-paperback/wapi/117961365>

### **0804820600 - He's Leaving Home by Kiyohiro Miura; -**

He's Leaving Home by Kiyohiro Miura, Jeff Shore and a great selection of similar Used, Kiyohiro Miura, Jeff Shore. Published by Tuttle Publishing.

<http://www.abebooks.com/book-search/isbn/0804820600/>

### **How Procrastination is Suffocating Your -**

How Procrastination is Suffocating Your Productivity Jeff Shore. In a crowded field The Ultimate Business Formula

<http://bizlockerroom.com/biz-lockerroom-blog/how-procrastination-is-suffocating-your-productivity-by-jeff-shore>

### **Jeff Shore | Realtor Magazine -**

Jeff Shore is the founder of Shore Consulting, which specializes in sales strategies for many of the country's largest real estate firms.

<http://realtormag.realtor.org/author/jeff-shore>