

What Clients Love: A Field Guide To Growing Your Business

By Harry Beckwith

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J.D., is the author of five books including *Selling the Invisible* and *What Clients Love* Harry Beckwith, *Love: A Field Guide to Growing Your Business*.

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<http://www.thesimpledollar.com/review-ready-fire-aim/>

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<http://www.actioncoach.com/Courting-Your-Existing-Customers?pressid=236>

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<http://www.getabstract.com/en/summary/sales-and-marketing/selling-the-invisible/158/>

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<http://consultantjournal.com/blog/finding-new-clients-part-3>

Sparks Fly Upward -

Sparks Fly Upward What Clients Love is self-described as "a field guide to growing your business." What Clients Love, by Harry Beckwith

<http://sparksflyupward.blogspot.com/>

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<http://managementconsultingnews.com/podcast-harry-beckwith/>

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